

Our support
of make-believe
spared
Latin America
from disaster.



When Jack Carter won the \$3.3 million contract to supply two power generators to Latin America, they needed working capital. We provided the \$1 million Export Working Capital insurance to their bank, allowing the bank to supply funds for Jack Carter to build their contract.



We're helping
Australia's Digger
to hit rock bottom
in Chile.



When M&D Digger Bank found a distribution in Chile for their business and lost, neither M&D nor their distributor had the capacity to hold the potential goods they both saw for the products.

They turned to EFIC. Our Export Credit Insurance allowed M&D to give M&D their extended credit and their distributor the confidence needed to purchase greater volumes of M&D stock.



We guarantee
Hong Kong
swimmers
have more to
enjoy.



Universal Swim won their first export contract to provide sharkproof bathing for several Hong Kong beaches. They also discovered that they needed a \$300,000 bank guarantee within two weeks.

They turned to EFIC. We provided the guarantee to their bank which permitted the bank to supply the funds. After their success in Hong Kong, Universal Swim is now looking to East Asian opportunities.



How
we protected
Australia's
Barramundi
in Germany.



Chimwick Estate wanted to export their Barramundi wine to Germany.

To protect the Estate against the Germans paying for the wine, we provided them with our Export Credit Insurance. This facility now provides Chimwick Estate with assets for \$11 million worth of wine exports.

